



EMILY JONES
REAL ESTATE

Home Buyer's Guide

Your Guide To Buying a Home



Hi, I'm Emily Jones!



I work with each of my clients on a very personalized level, taking the time to understand your unique needs and lifestyle.

I understand that you are looking for more than a physical house. You are looking for a home; a place that can provide you and your family with stability, opportunity and a place to build a life.

I am so excited to get started on finding you the perfect home!

Get in touch



5 star rating on Google

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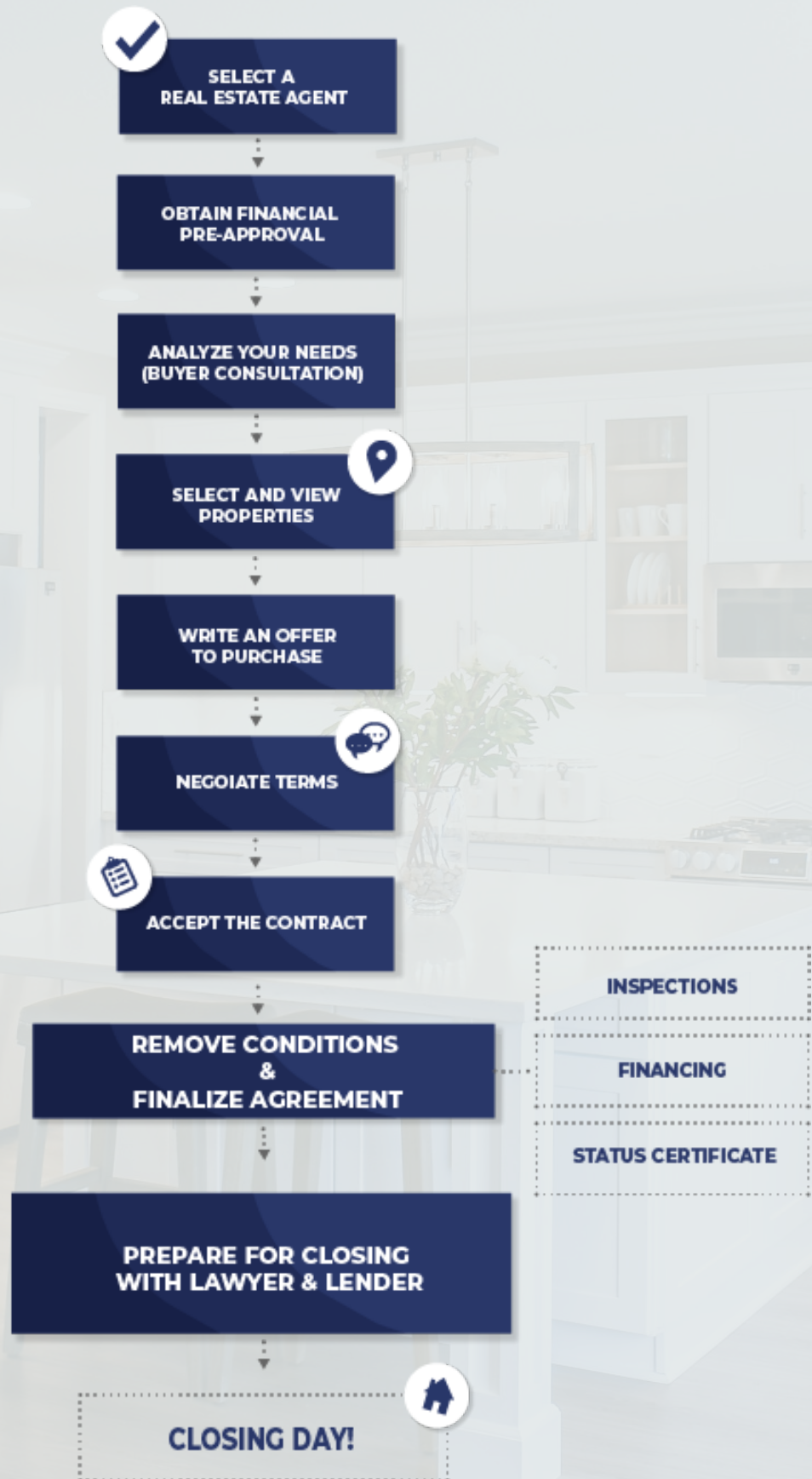
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The Home Buying Process

An Overview:



The Home Buying Process Explained



Financial Pre-Approval

Whether it's your first time buying, or you are selling your current home to relocate, a pre-approval at the beginning of the process is crucial to understand budget and give you the confidence to move forward quickly on your dream home.

Needs Analysis and Home Search

The next step is for us to work together to identify what's most important to you in a home (and why)! This will enable me to search for properties on and off of the MLS, and truly understand what you are looking for. Later on in this guide you will find a list of questions that will help you to identify what is important to you and your family.

The Offer

Once we find the perfect home, I will prepare the paperwork and guide you regarding the contents of the offer. We will discuss comparable properties and pricing, any relevant conditions, and additional terms that might be important to include.



The Home Buying Process Explained



After an Accepted Offer

Once an offer is accepted, we have to submit your deposit to the seller (usually within 24 hours) and work on our conditions. Whether it's a financial approval, a home inspection, or lawyer review of a condo status certificate, I will guide you through these steps and help resolve any issues that arise.

Ready to Close

After our conditions are removed, it's time to take a picture with the sold sign and plan for your move! You will usually have a chance to revisit the property at least once to take measurements, plan for furniture placement, and ensure the home is still in the same condition you bought it in.

Your lawyer and lender step in to handle steps. They coordinate the financial details and legal aspects of transferring the title into your name. I'm there along the way to ensure you understand the process and closing goes smoothly. And of course, to celebrate with you when you get your keys on closing day!



Getting Started

Questions to consider...

What is prompting your move?

Where are you hoping to live?

What kind of budget do you have?

What type of home are you hoping for?

Are you pre-approved for a mortgage? If yes, with whom and how recently?

What are your must haves and what would be nice to haves?

What are your deal breakers?

What is your ideal move in date?



What's Ahead...

If you are ready to discuss your real estate goals in more detail let's schedule a consult to get to know each other!

If you aren't ready yet, no problem. Let's keep connected on social media in the meantime so you can keep up to date on what's happening in the market.



LET'S STAY CONNECTED!



Follow along on social media and my website for relevant resources, monthly market updates, real estate advice and more!

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